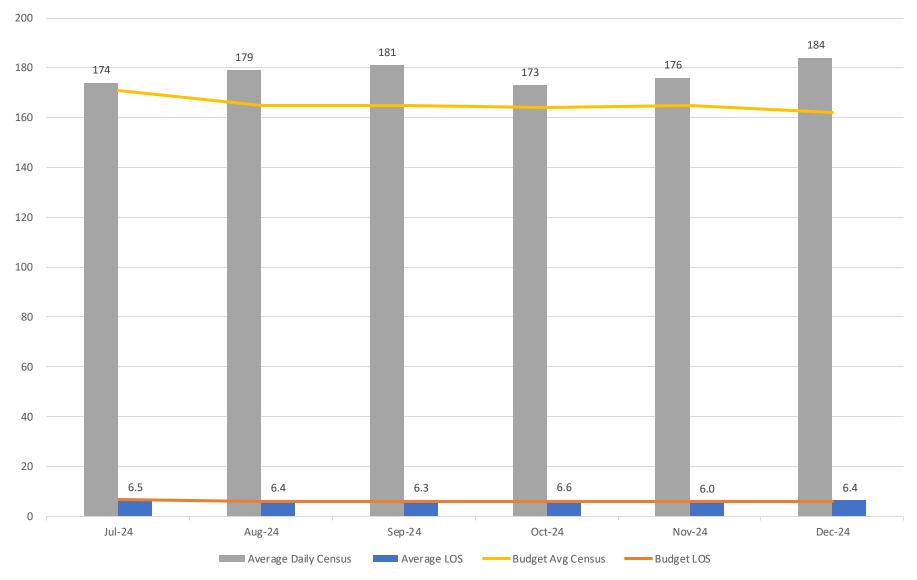


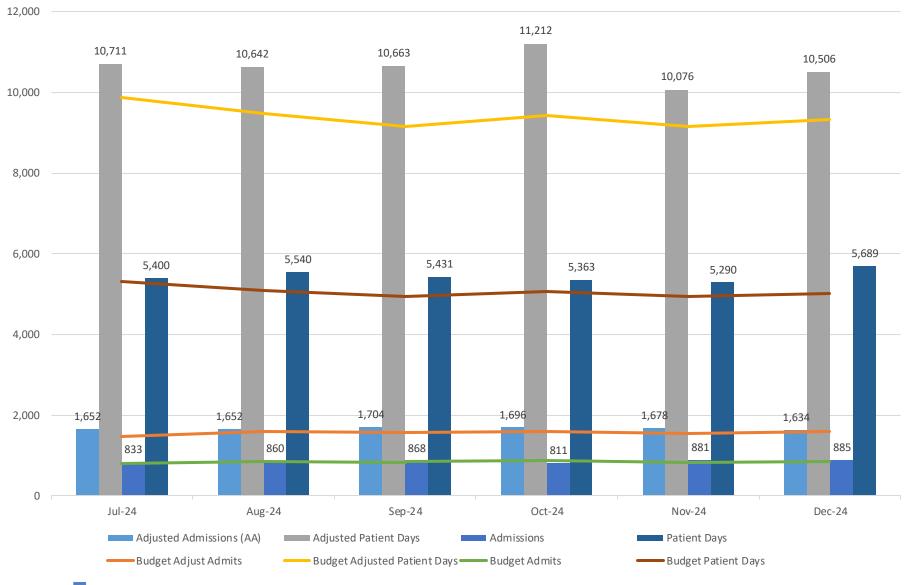
# **BOARD OF GOVERNORS' REPORT KERN MEDICAL – DECEMBER 2024**

#### Census & ALOS

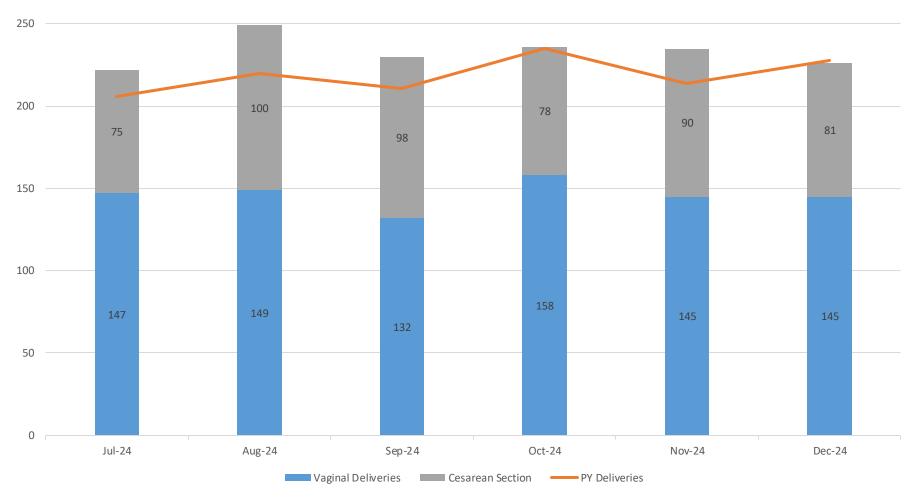




## **Hospital Volumes**









#### **PAYER MIX**

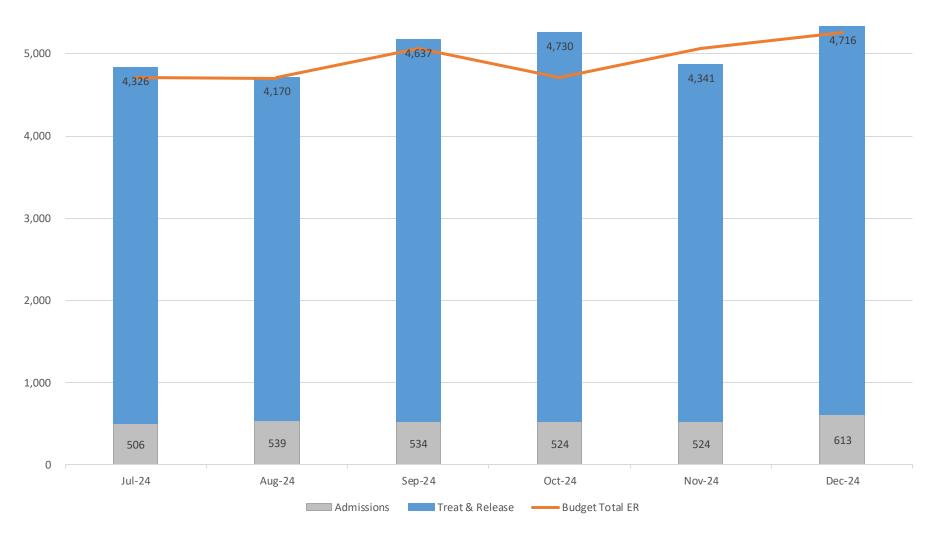




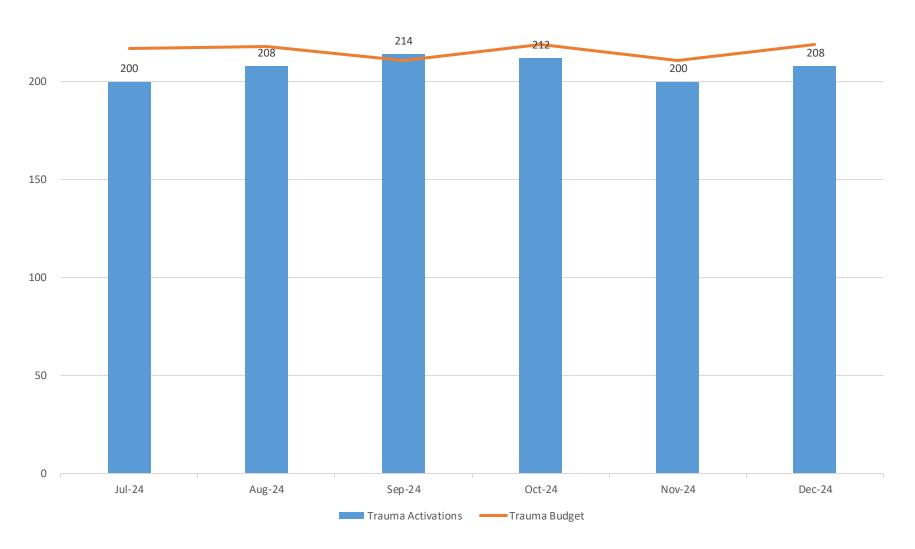
Health for Life.

\*Indicates commercial managed Medi-Cal plans transitioning to Other commercial managed Medi-Cal plans starting Jan 1, 2024

Slide 5

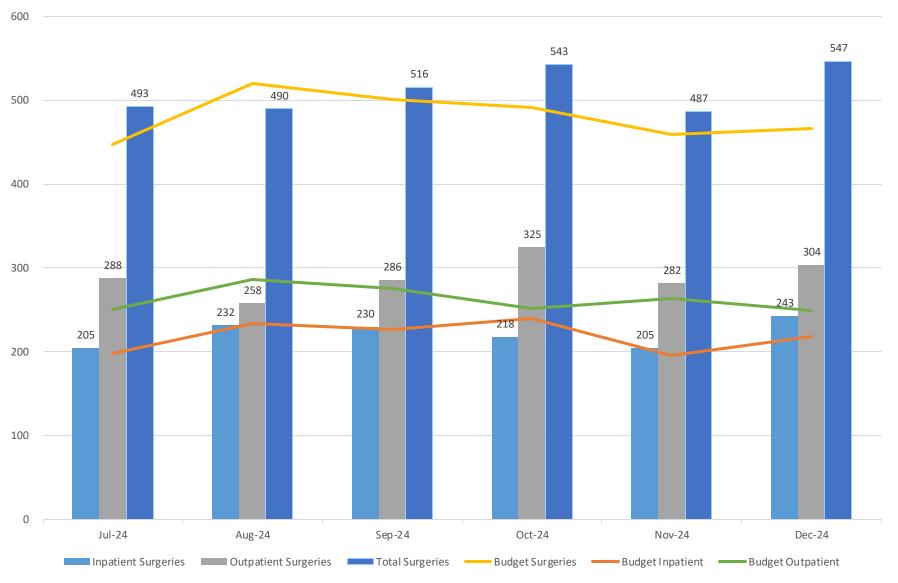






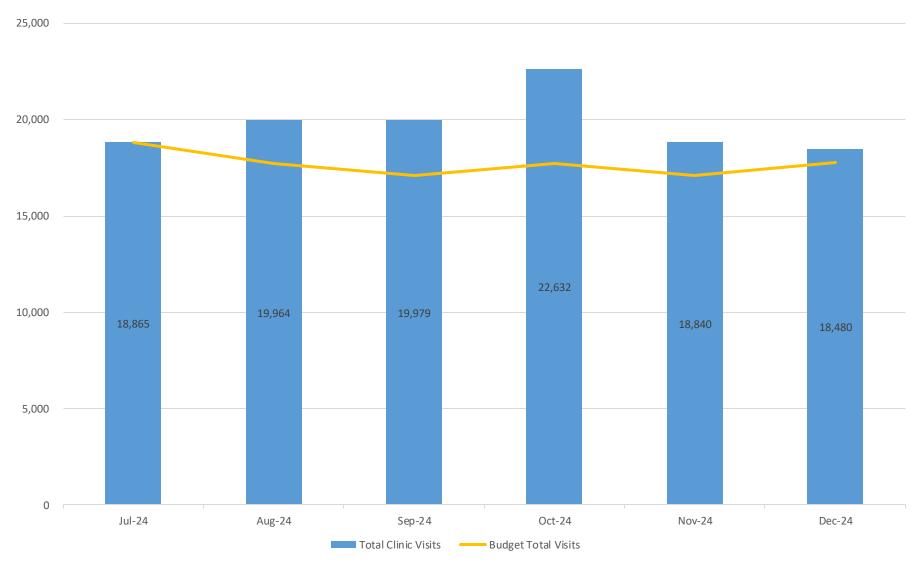


## Surgical Volume



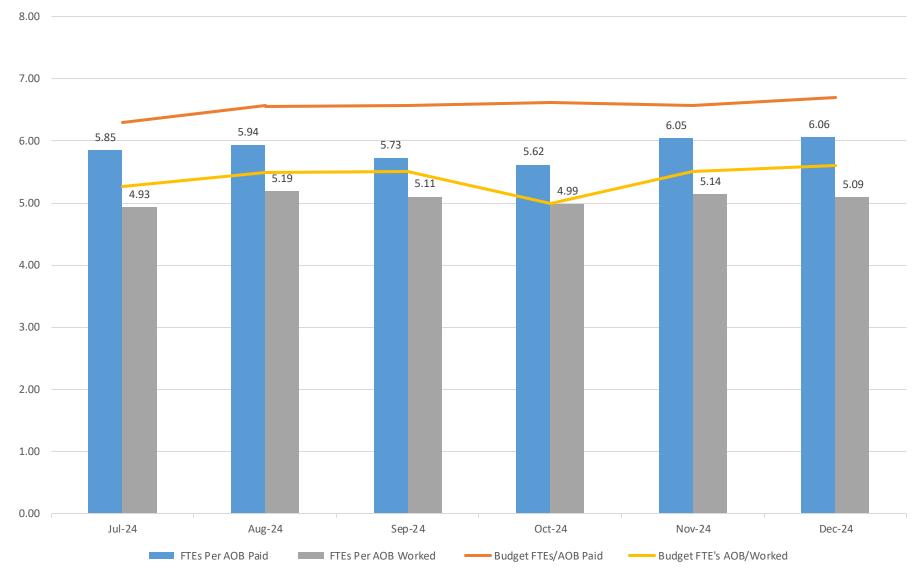


## Clinic Visits

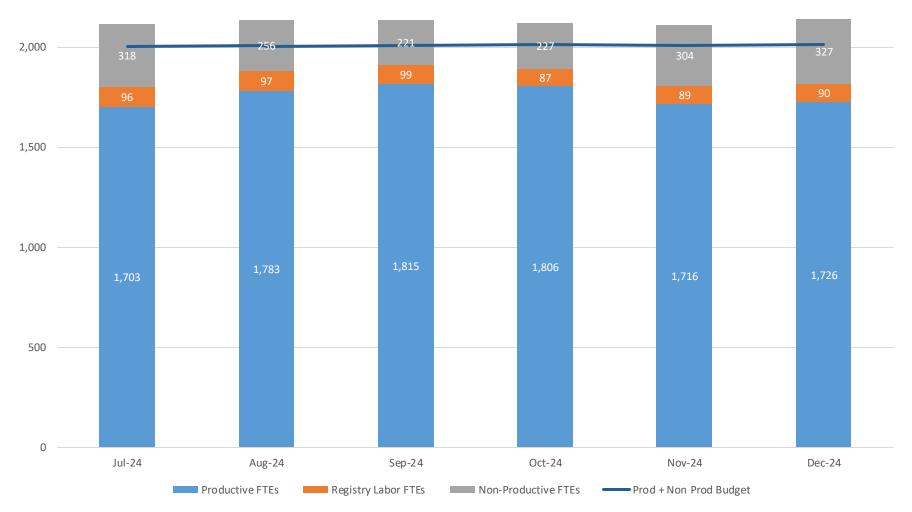




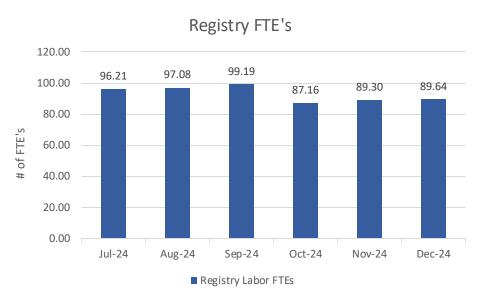
#### **Labor Metrics**







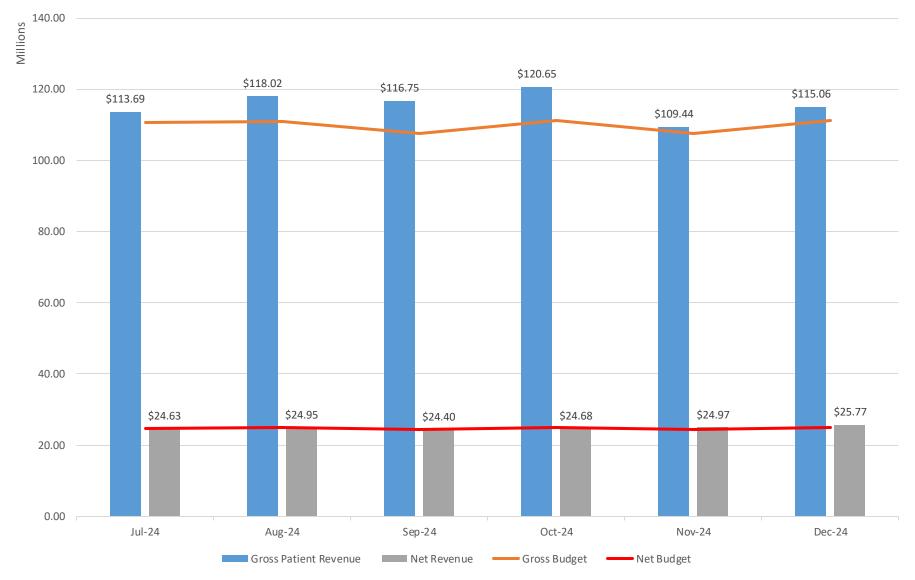








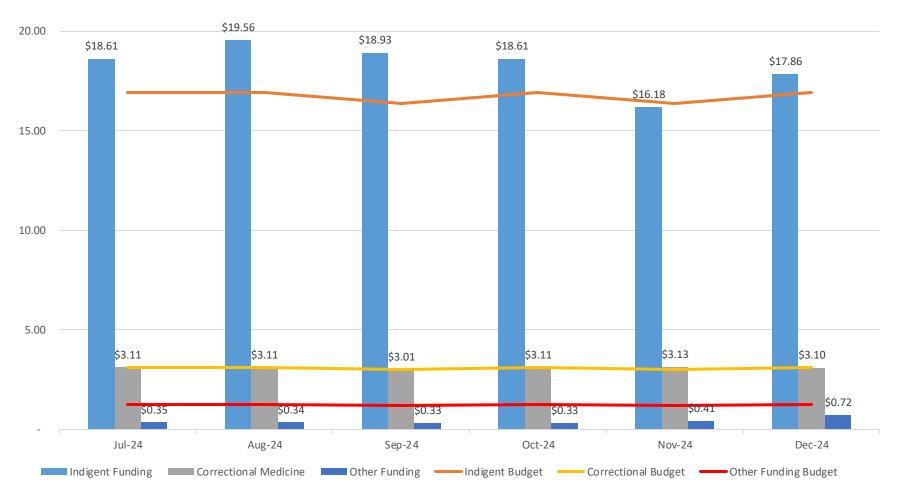
#### Patient Revenue





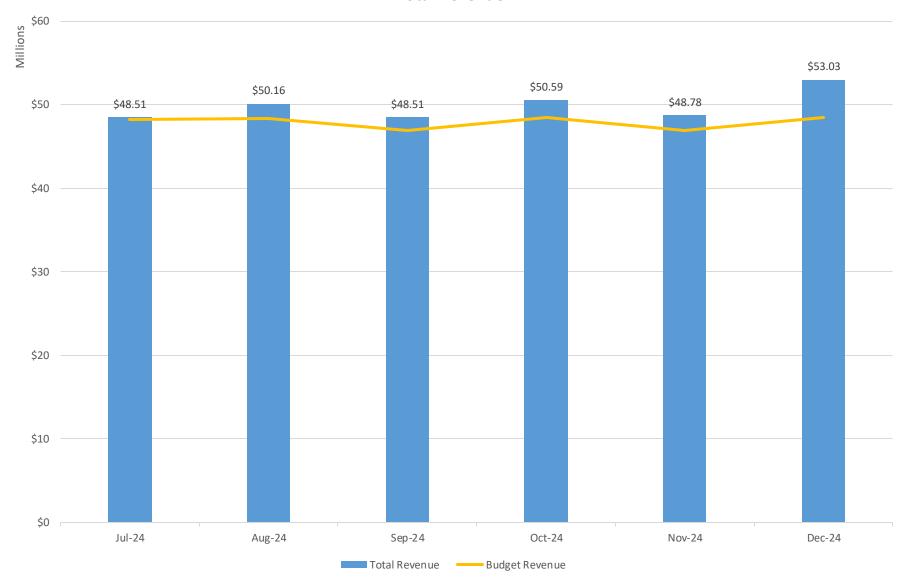


25.00



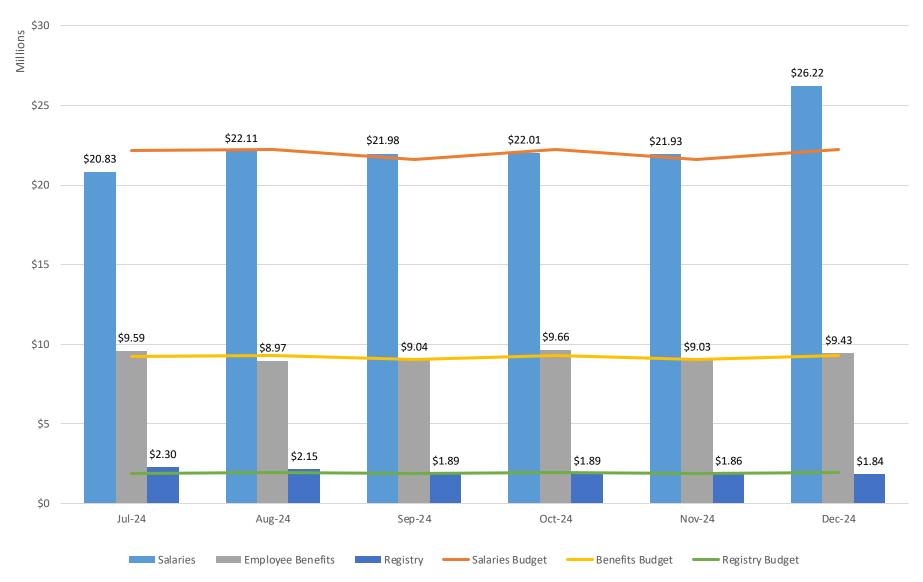


## Total Revenue



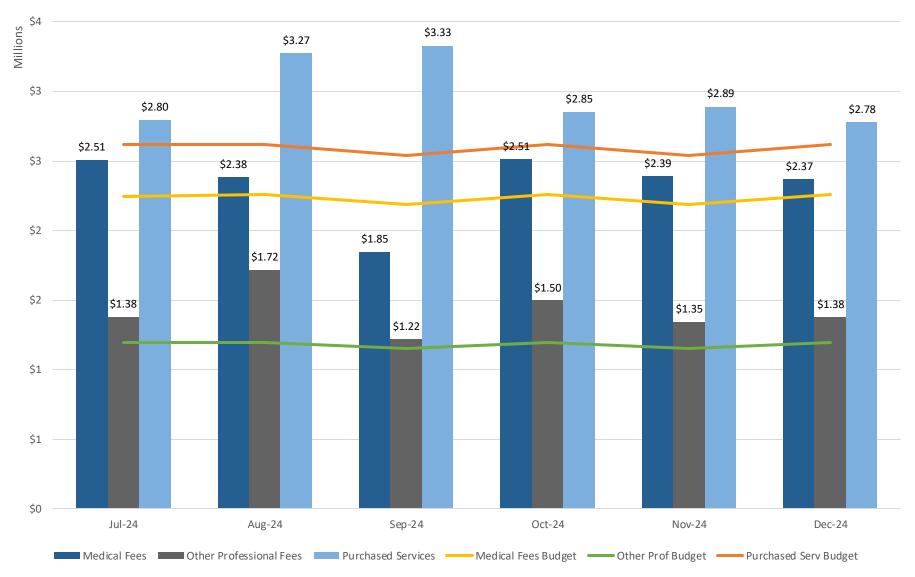


#### Expenses



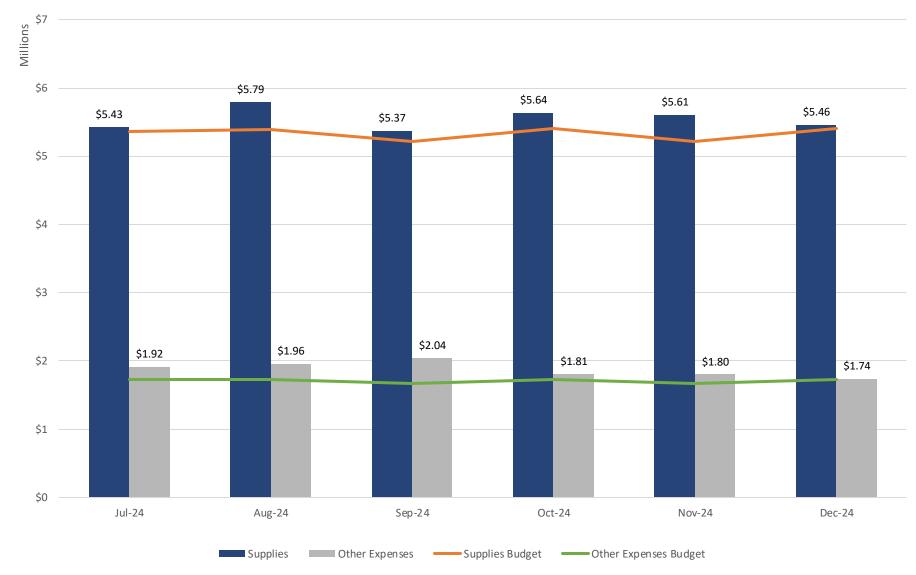


#### Expenses



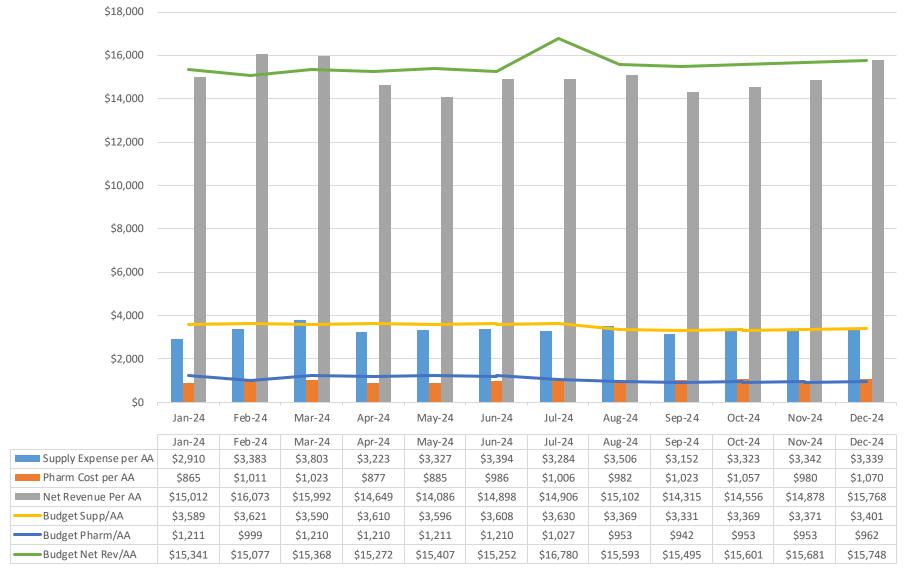


# Expenses



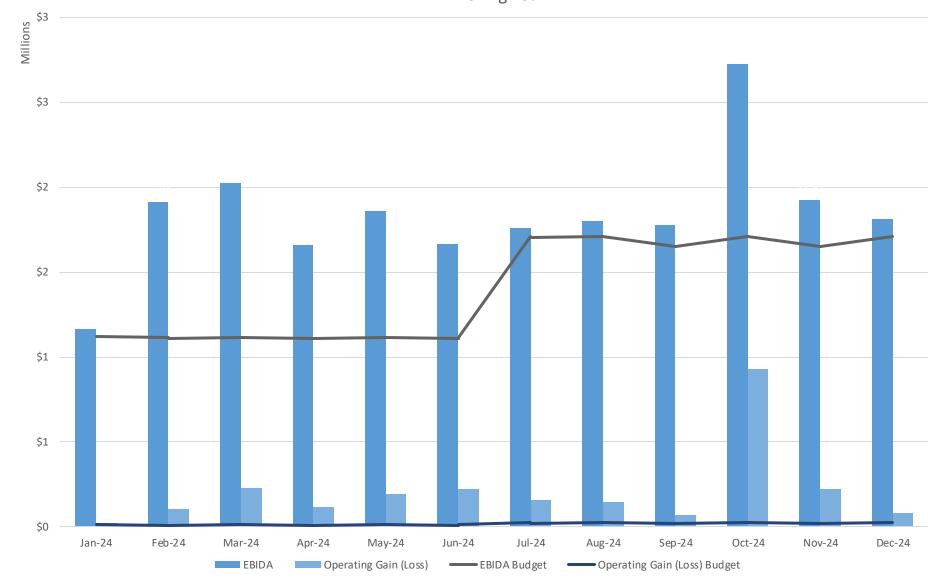


#### **Operating Metrics**

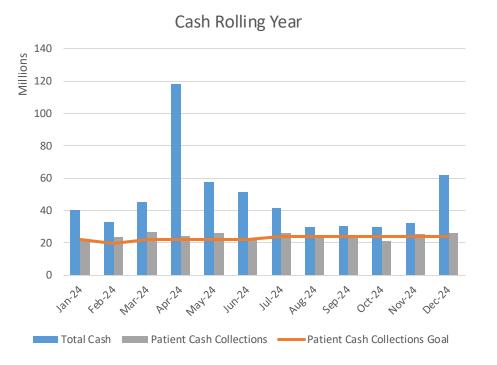


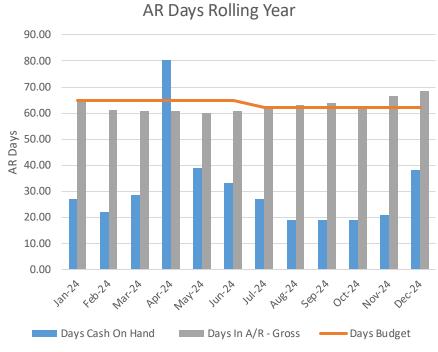


# **EBIDA Rolling Year**











#### **KERN MEDICAL**

# 3-Month Trend Analysis: Revenue & Expenses December 31, 2024

	OCTOBER	NOVEMBER	DECEMBER		BUDGET		RIANCE (NEG)	PY DECEMBER
	OCTOBER	IVOVEIVIDEN	DECEIVIDER	Di	LCLIVIDLIN	FOS	(NEG)	DECEMBER
Gross Patient Revenue	\$ 120,646,817	\$ 109,440,063	\$ 115,064,775	\$ 1	11,299,185		3%	\$ 100,659,341
Contractual Deductions	(95,965,726)	(84,472,508)	(89,294,475)	(	86,284,486)		3%	(77,318,127)
Net Revenue	24,681,091	24,967,555	25,770,300		25,014,699		3%	23,341,213
Indigent Funding	18,614,303	16,180,634	17,855,210		16,935,500		5%	13,263,046
Correctional Medicine	3,114,656	3,130,417	3,097,714		3,114,656	(	1%)	2,847,714
County Contribution	285,211	285,211	574,550		290,681	9	8%	285,211
Incentive Funding	44,069	122,868	142,625		934,247	(8	35%)	0
Net Patient Revenue	46,739,331	44,686,684	47,440,398		46,289,782		2%	39,737,184
Other Operating Revenue	3,833,497	4,076,974	5,574,663		2,133,502	1	61%	1,417,361
Other Non-Operating Revenue	14,863	11,636	13,608		18,997	(:	28%)	12,619
Total Revenue	50,587,692	48,775,294	53,028,669		48,442,281	!	9%	41,167,164
Expenses								
Salaries	22,009,425	21,925,800	26,217,896		22,257,806	1	.8%	20,416,060
Employee Benefits	9,658,770	9,028,772	9,434,091		9,303,302		1%	(1,844,316)
Registry	1,888,540	1,862,751	1,842,771		1,965,167	(	6%)	2,617,740
Medical Fees	2,511,651	2,390,988	2,368,950		2,261,230		5%	2,137,776
Other Professional Fees	1,496,909	1,345,411	1,376,560		1,192,702	1	.5%	967,283
Supplies	5,635,003	5,607,705	5,457,749		5,402,056		1%	5,042,517
Purchased Services	2,853,854	2,891,077	2,778,587		2,621,054		6%	3,485,221
Other Expenses	1,810,564	1,800,582	1,738,131		1,730,380		0%	1,870,458
Operating Expenses	47,864,715	46,853,086	51,214,735		46,733,696	1	.0%	34,692,740
Earnings Before Interest, Depreciation,								
and Amortization (EBIDA)	\$ 2,722,977	\$ 1,922,208	\$ 1,813,934	\$	1,708,586		6%	\$ 6,474,424
EBIDA Margin	5%	4%	3%		4%	(	3%)	16%
Interest	389,426	387,618	389,440		259,646	5	0%	258,352
Depreciation	766,807	720,181	753,057		738,089		2%	885,041
Amortization	636,078	591,194	588,661		684,113	(:	14%)	623,196
Total Expenses	49,657,026	48,552,079	52,945,892		48,415,545	!	9%	36,459,329
Operating Gain (Loss)	\$ 930,666	\$ 223,215	\$ 82,777	\$	26,737	2	10%	\$ 4,707,835
Operating Margin	1.84%	0.46%	0.16%		0.06%	18	2.8%	11.4%



#### **KERN MEDICAL**

#### Year to Date Analysis: Revenue & Expenses

December 31, 2024

		ACTUAL FYTD	BUDGET FYTD	VARIANCE POS (NEG)	PY FYTD	PY VARIANCE POS (NEG)
Gross Patient Revenue	Ś	693,608,778	\$ 659,487,650	5%	\$ 624,622,994	11%
Contractual Deductions		(544,215,906)	(511,166,769)	6%	(478,984,405)	14%
Net Revenue		149,392,871	148,320,881	1%	145,638,590	
Indigent Funding		109,754,985	100,520,387	9%	89,300,057	23%
Correctional Medicine		18,586,282	18,486,991	1%	17,086,282	9%
County Contribution		2,000,604	1,725,331	16%	1,711,265	16.91%
Incentive Funding		467,824	5,545,206	(92%)	0	0.0%
Net Patient Revenue		280,202,567	274,598,795	2%	253,736,194	10%
Other Operating Revenue		19,286,825	12,663,369	52%	10,451,217	85%
Other Non-Operating Revenue		75,952	112,756	(33%)	135,041	(44%)
Total Revenue		299,565,345	287,374,920	4%	264,322,452	13%
Expenses						
Salaries		135,076,331	132,084,696	2.3%	118,178,748	14%
Employee Benefits		55,727,392	55,215,698	0.9%	39,096,533	43%
Registry		11,935,698	11,637,438	3%	14,697,698	(19%)
Medical Fees		14,010,432	13,394,996	5%	12,839,208	9%
Other Professional Fees		8,535,074	7,079,262	21%	9,731,081	(12%)
Supplies		33,265,551	31,994,549	4%	29,805,471	12%
Purchased Services		17,681,676	15,557,223	14%	15,937,719	11%
Other Expenses		11,262,469	10,270,640	10%	10,053,630	12%
Operating Expenses		287,494,624	277,234,504	4%	250,340,088	15%
Earnings Before Interest, Depreciation,						
and Amortization (EBIDA)	\$	12,070,721	\$ 10,140,416	19%	\$ 13,982,364	(14%)
EBIDA Margin		4%	4%	14%	5%	(24%)
Interest		2,179,348	1,541,126	41%	1,399,996	56%
Depreciation		4,283,742	4,380,917	(2%)	4,248,655	1%
Amortization		3,724,168	4,060,543	(8%)	3,335,898	12%
Total Expenses		297,681,882	287,217,090	4%	259,324,638	15%
Operating Gain (Loss)	\$	1,883,463	\$ 157,830	1,093%	\$ 4,997,814	(62%)
Operating Margin		0.6%	0.1%	1,044.8%	1.9%	(67%)



#### KERN MEDICAL BALANCE SHEET

	DE	CEMBER 2024	DECEMBER 2023
ASSETS:			
Total Cash	\$	62,051,103	\$ 35,833,364
Patient Receivables Subtotal		271,660,959	240,778,367
Contractual Subtotal		(228,952,984)	(185,002,966)
Net Patient Receivable		42,707,974	55,775,401
Total Indigent Receivable		252,281,767	233,918,312
Total Other Receivable		15,805,554	9,600,362
Total Prepaid Expenses		5,866,669	5,491,811
Total Inventory		4,780,251	5,588,488
Total Current Assets		383,493,318	346,207,737
Deferred Outflows of Resources		124,532,718	112,536,013
Total Land, Equipment, Buildings and Intangibles		270,747,103	262,112,313
Total Construction in Progress		12,198,900	11,198,456
Total Property, Plant & Equipment		282,946,003	273,310,769
Total Accumulated Depr & Amortization		(175,996,271)	(162,043,025)
Net Property, Plant, and Equipment		106,949,732	111,267,744
Total Long Term Assets		124,532,718	112,536,013
Total Assets	\$	614,975,768	\$ 570,011,494



#### KERN MEDICAL BALANCE SHEET

	DEC	<b>EMBER 2024</b>	DEC	<b>EMBER 2023</b>
LIABILITIES & EQUITY:				
Total Accounts Payable	\$	14,183,525	\$	7,185,618
Total Accrued Compensation		30,071,806		32,696,556
Total Due Government Agencies		5,096,504		3,108,657
Total Other Accrued Liabilities		65,120,188		32,380,583
Total Current Liabilities		114,472,023		75,371,414
Unfunded Pension Liability		344,447,058		345,399,109
Other Long-Term Liabilities		81,627,265		82,174,953
Total Long-Term Liabilities		426,074,323		427,574,062
Total Liabilities		540,546,346		502,945,476
Total Net Position		74,429,421		67,066,017
Total Liabilities and Net Position	\$	614,975,768	\$	570,011,494



# KERN MEDICAL STATEMENT OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES	Fiscal Year-to-Date December 2024	Fiscal Year-End June 2024	Fiscal Year-to-Date December 2023	Fiscal Year-End June 2023
Cash received for patient/current services	\$ 155,560,927	\$ 292,533,084	\$ 143,776,234	\$ 264,388,064
Cash received for other operations	111,842,800	233,602,712	82,781,703	236,708,950
Cash paid for salaries and benefits	(186,715,229)	(339,411,493)	(154,815,842)	(202,912,375)
Cash paid for services and supplies	(81,950,258)	(186,981,598)	(93,453,359)	(292,069,170)
Net cash (used in) provided by operating activities	(1,261,760)	(257,296)	(21,711,263)	6,115,469
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Cash (provided to) received from various County funds	-	-	-	2,070,094
Interest paid - pension obligation bond	-	420,331	-	(365,334)
Principal paid - pension obligation bond	-	(1,062,281)	-	(2,938,587)
Interest paid - line of credit	-	-	-	(262,368)
Line of credit payment	20,000,000			
Net cash provided by (used in) noncapital financing activities	20,000,000	(641,950)		(1,496,195)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITI	ES			
Acquisition or construction of capital assets	(5,112,625)	(18,896,864)	(14,348,768)	(12,141,601)
Payments on right-of-usage lease liability	(1,494,065)	3,896,089	4,972,092	(3,034,901)
Interest paid - right-of-usage lease liability	(4,359)	31,211	-	
Payments on SBITA liability	(378, 138)	(752,150)	-	(782,410)
Interest paid - SBITA	(307)	2,013		
Net cash used by capital and related financing activities	(6,989,494)	(15,719,700)	(9,376,676)	(15,958,912)
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest on bank deposits and investments				181,109
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	11,748,746	(16,618,946)	(31,087,939)	(11,158,529)
CASH AND CASH EQUIVALENTS, beginning of year	50,302,358	66,921,303	66,921,303	78,079,832
CASH AND CASH EQUIVALENTS, year-to-date	\$ 62,051,103	\$ 50,302,358	\$ 35,833,364	\$ 66,921,303

